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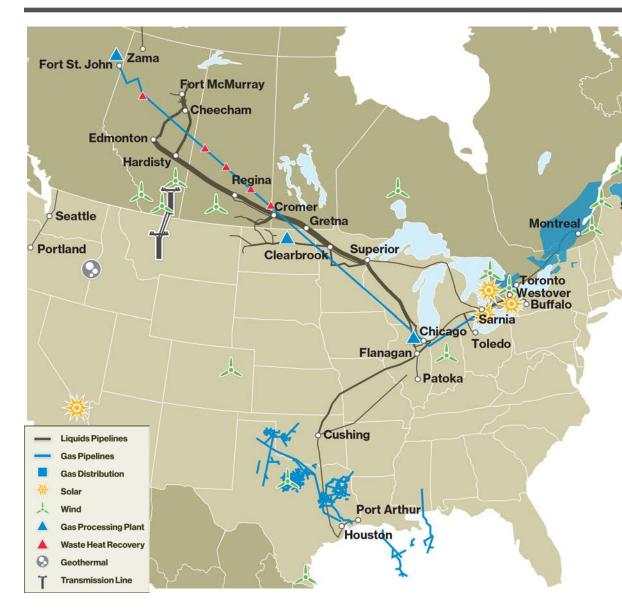
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### **Leading North American Infrastructure Company**



#### <u>Liquids</u>

- 27,600 km of pipeline
- 2.85 mmbpd mainline capacity
- 3.5 mmbpd market connected

#### **Gas Distribution**

- 2.1 million customers
- 420 bcf/year distributed
- 115 bcf gas storage

#### **Gas Pipelines & Processing**

- 24,800 km of pipeline
- **12** bcf/d pipeline capacity
- **107,000** bpd fractionation
- 4 bcf/d G&P capacity

#### **Power & Energy Services**

- 26 renewable projects
- 1,776 MW capacity (net)
- Marketing & refining supply

#### Well Positioned to Manage Through Turbulent Markets

- Low risk business model designed to withstand volatile commodity price environment
- Executing secured growth program and growing free cash flow
- Strong financial position and access to capital

# **Fundamentals Remain Strong**

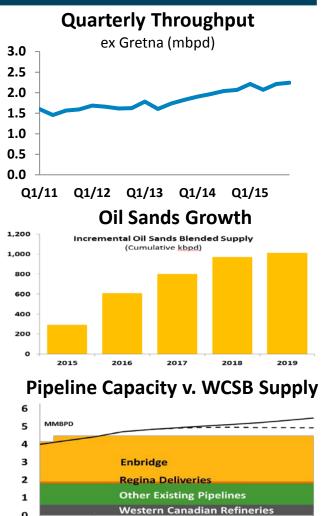
### ...notwithstanding challenging market conditions

### Mainline at full capacity; ~19% over-subscribed in December

• Record 2,460 kbpd in December

# **~800 kbpd** oil sands supply growth through 2019<sup>1</sup>

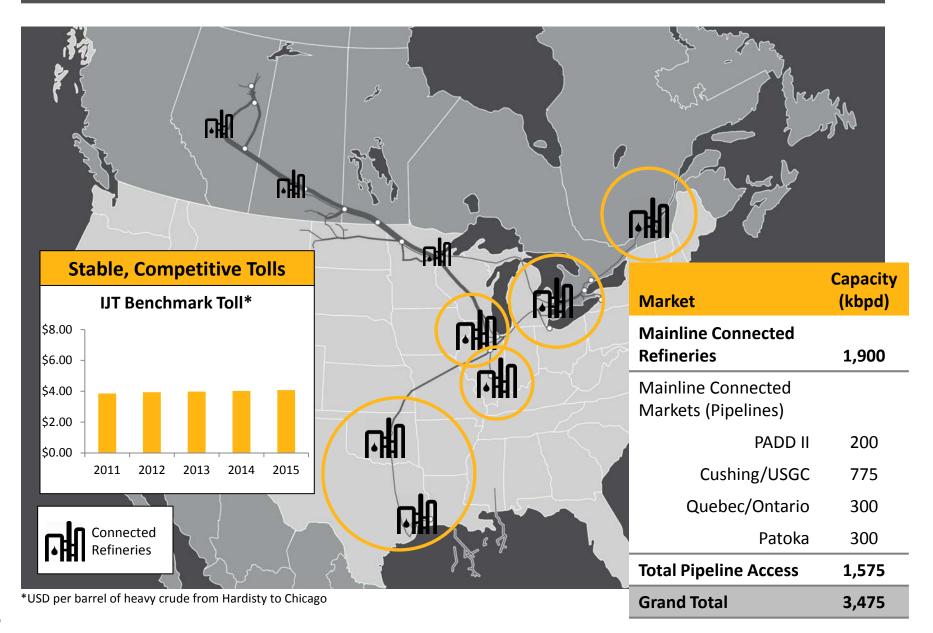
# Basin short >500 kbpd pipeline capacity by 2021



 2015
 2017
 2019
 2021
 2023
 2025

 — CAPP 2015
 — CAPP 2015
 Operating & Construction Only

#### **Liquids Business Competitive Position & Market Reach**



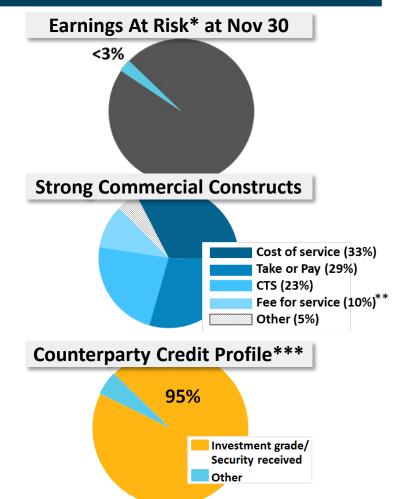
## Low Risk Business Model

### ...insulated from low commodity price environment

<5% of business subject to direct commodity price exposure

95% of cash flow underpinned by strong, long term commercial constructs

### 95% of revenues from investment grade customers or security received\*\*\*



\*Earnings at risk is a statistical measure of the maximum adverse change in projected 12-month earnings that could occur as a result of movements in market prices (over a one-month holding period) with a 97.5% level of confidence

\*\*Predominately renewable power generation projects underpinned by long-term fixed price power purchase agreements

7 \*\*\*Excludes EGD

# **Strong Counterparty Credit Profile**

Major liquids pipelines systems underpinned by strong, investment grade customers

Mainline Top 10 Shippers		Regional Oil Sands Top 10 Shippers		
Shipper 1	AAA/Aaa	Shipper 1	A-/A3	
Shipper 2	A/Baa1	Shipper 2	BBB/Baa2	
Shipper 3	BBB/Baa2	Shipper 3	ΑΑΑ	
Shipper 4	AA-/A1	Shipper 4	BBB+/Baa2	
Shipper 5	<b>B-/B3</b> (credit enhancement provided)	Shipper 5	A/A2	
Shipper 6	BBB/Baa2	Shipper 6	AA-/Aa1	
Shipper 7	AA-/Aa1	Shipper 7	BBB+	
Shipper 8	A-/A3	Shipper 8	AA-/Aa3	
Shipper 9	<b>BB/Ba3</b> (credit enhancement provided)	Shipper 9	A2	
Shipper 10	BBB+/A3	Shipper 10	A/Baa1	

### **Proven Project Execution**

# \$8 Billion of capital projects completed in 2015 underpinned by strong commercial constructs with highly creditworthy counterparties

Projects	Estimated Cost	Commercial	Fort McMurray	Recent Execution Highlights
FIOJECIS	(\$ Billion)	Support	Cheecham	✓ Line 9 in service Dec 2015
Liquids Pipelines (Alberta Regional Infr	astructure):			Southern Access Extension in service Dec 2015
AOC Hangingstone	\$0.2	Take-or-pay	Hardisty	Chicago Connectivity Complete
Sunday Creek Terminal Expansion Woodland Pipeline Extension	\$0.2 <b>v</b> \$0.7 <b>v</b>	Area dedication Take-or-pay		
Liquids Pipelines (Market Access Initiat		Take-or-pay		
Western USGC Access: Associated Mainline Expansions	\$0.7 🗸	CTS surcharge		Gretna Clearbrook Superior
Eastern Access: Line 9 Reversal	\$0.7 🗸	Take-or-pay	Cost & Schedule	Toronto
Light Oil Market Access: Southern Access Extension Chicago Connectivity Associated Mainline Expansions Line 9 Expansion	\$0.6 \$0.5 \$1.5 \$0.1	Take-or-pay CTS surcharge CTS surcharge Take-or-pay	Performance <1% over \$8B <sup>1</sup>	Sarnia Flanagan Chicago
Edmonton to Hardisty Expansion	\$1.8	CTS surcharge	budget	Patoka
Gas Pipelines: Beckville Cryogenic Processing Facility	\$0.2 <b>V</b>	Area dedication		Cushing
Big Foot Oil Pipeline New Gulf Resources & Ghost Chili	\$0.2 ✔ \$0.2 ✔	Take-or-pay Area dedication		
Lateral	ŞU.2 <b>V</b>	& Take-or-pay		
Gas Distribution: Other EGD Growth Capital	\$0.2 <b>V</b>	Utility COS		Port Arthur Houston
Green Power: Keechi Creek Wind Project	\$0.2 🗸	Fixed price PPA		13.4

Completed & in service

<sup>1</sup>9 of 13 projects on or ahead of schedule. Schedule indicator excludes projects that were not executed by MP, including the "Other EGD Growth Capital" and "New Gulf Resources & Ghost Chili Lateral"

### Secured Capital Program 2016-2019

#### \$17 Billion of secured capital projects underpin industry leading cash flow growth through 2019

Projects	Estimated Cost (\$B)	Commercial Support	Cheecham
2016			Edmonton
JACOS/Nexen Hangingstone	\$0.2	Take-or-pay	Hardisty
		Life of Lease,	
Heidelberg Lateral Pipeline	\$0.1	Minimum bill	
Line 6B Expansion	\$0.3	CTS surcharge	
Greater Toronto Area Project	\$0.9	Utility COS	Gretna Montreal
		Fee for service	
Aux Sable Expansion	\$0.1	+ prod sharing	Clearbrook Superior
New Creek Wind Project	\$0.1	Fixed Price PPA	
Other EGD Capital	\$0.2	Utility COS	Toronto
Subtotal – 2016	\$1.9		
2017	1		Sarnia
Sandpiper Project <sup>1</sup>	\$2.6	Take-or-pay	Status to Data
Norlite Diluent Pipeline	\$0.9	Take-or-pay	Status to Date Flanagan I oledo
<b>Regional Oilsands Optimization</b>	\$2.6	Take-or-pay	\$17B
U.S. Mainline PH2 (SA to 1200)	\$0.4	CTS surcharge	
Other EGD Capital	\$0.2	Utility COS	budget
Line 3 Replacement Program <sup>1</sup>	\$7.5	CTS surcharge	
Subtotal – 2017	\$14.2		Cushing
2018			
Other EGD Capital	\$0.2	Utility COS	
Rampion Offshore Wind	\$0.8	ROCs, Long Term PPA	
•			Houston Port Arthur
Stampede Lateral Subtotal – 2018	\$0.2 <b>\$1.2</b>	Take-or-pay	Houston
2019	\$1.2		
Other EGD Growth Capital	\$0.2	Utility COS	
Subtotal – 2019	\$0.2		

<sup>1</sup>In service date pending clarification of Minnesota Public Utilities Commission review process requirements

### **Five-Year Funding Requirement**

Projects coming into service 2015-2019

#### \$ Billions Growth Capital Program

#### \$38 • Probabilityweighted projects under development • Funding placeholder Development included in base Pipeline plan Projects supported by commercial \$25 arrangements • In execution Secured • \$4.9B funded through 2014

#### Base Funding Plan (2015-2019)

Net Funding Requirement <sup>1</sup>	26.5
Total Equity Requirement	11.0
DRIP/ESOP/PIK <sup>3</sup>	(3.5)
Sponsored Vehicles (funded to date)	(1.1)
Remaining Equity Requirement	6.4
Sponsored Vehicles	4.0
Enbridge Inc. <sup>4</sup>	2.4

#### Secured Funding Only (2015-2019)

Net Funding Requirement <sup>2</sup>	17.1
Total Equity Requirement	8.0
DRIP/ESOP/PIK <sup>3</sup>	(3.5)
Sponsored Vehicles (funded to date)	(1.1)
Remaining Equity Requirement	3.4
Sponsored Vehicles	3.1
Enbridge Inc. <sup>4</sup>	0.3

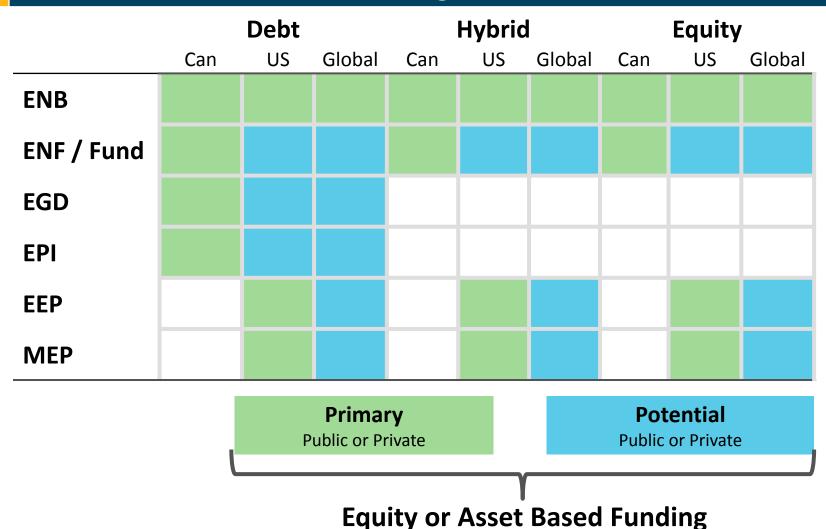
<sup>1</sup> Includes total remaining secured and unsecured capital plus maintenance and integrity capital less internally generated cash flow (FFO net of dividends)

<sup>2</sup> Includes total remaining secured capital plus pending investments plus maintenance and integrity capital less internally generated cash flow (FFO net of dividends) <sup>3</sup> ENB/ENF/EEP/EEQ

11 <sup>4</sup> Funding sources could include preferred equity, additional sponsored vehicle drop downs, or common equity

## **Diversified Funding Sources**

Ready access to multiple sources of capital through a variety of financing vehicles



# **Strong Financial Position**

Strong and stable credit ratings provide ready access to debt capital to fund growth capital

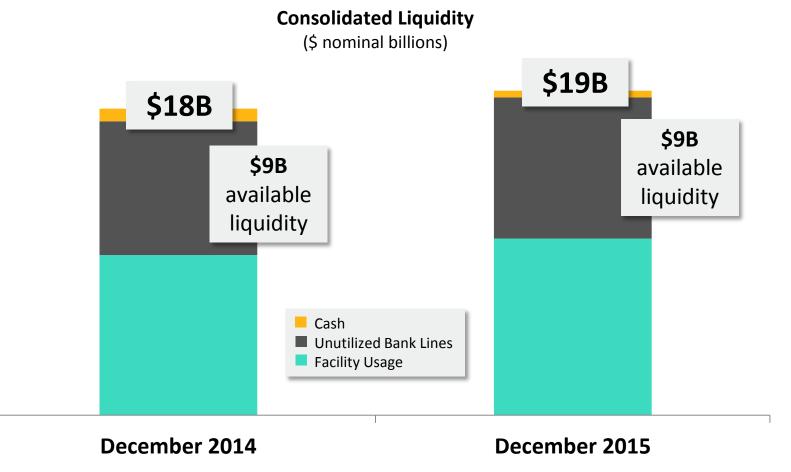
	EPI	EGD	ENB	Fund	EEP
DBRS	А	А	BBB (High)	BBB (High)	BBB
Moody's	N/R	N/R	Baa2	Baa2	Baa3
S&P	BBB+	BBB+	BBB+	N/R	BBB
Outlook	Stable	Stable	Stable	Stable	Stable

Strong credit ratings supported by:

- Low business risk (rated "A" by Moody's; "Excellent" by S&P)
- Minimal commodity price risk; strong counterparties
- Stable and predictable cash flows
- Project execution track record
- Strong dividend coverage
- Substantial standby liquidity; access to multiple sources of capital
- Improvement to credit metrics as projects under construction come into service and cash flow generation accelerates

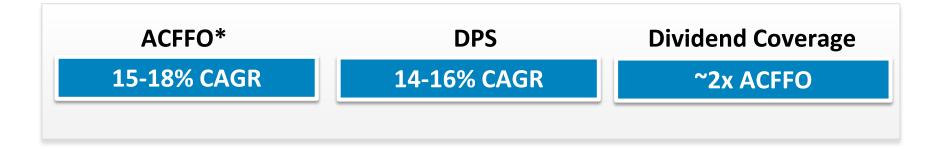
## **Financial Flexibility**

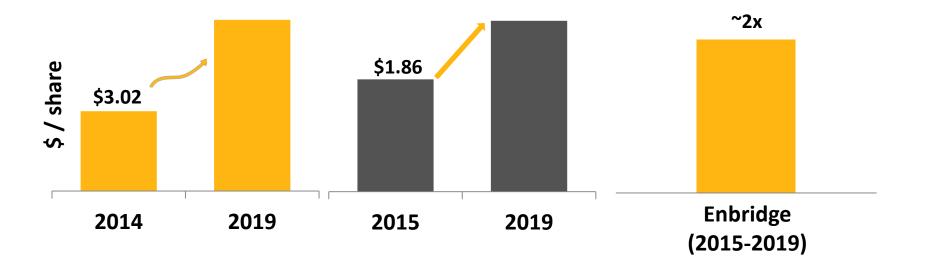
#### Ample liquidity to manage through periods of capital market volatility



### **Five Year Growth Outlook**

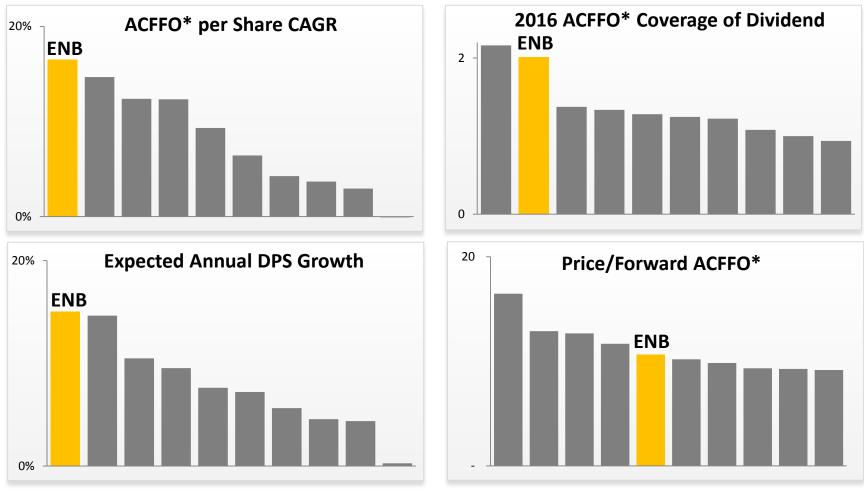
Base plan generates robust cash flow and dividend growth while maintaining strong coverage





### **Strong Relative Value Proposition**

# Superior growth, strong dividend coverage and reliable business model is not reflected in current valuation



\*ACFFO is a non-GAAP measure. For more information on non-GAAP measures please refer to disclosure in MD&A

Data based on available FactSet consensus estimates over periods ranging to 2019. KMI has been excluded from the 2016 ACFFO per Share CAGR,

16 ACFFO Coverage of Dividend and Expected Annual DPS Growth resulting from its dividend cut announced on December 8, 2015

# **Key Takeaways**

- Low risk business model designed to withstand volatile commodity price environment
  - Strong supply and demand fundamentals
  - Strong competitive position
  - Largely insulated from direct commodity exposure

#### • Executing secured growth program and growing free cash flow

- \$8 Billion of projects in service in 2015
- Drives industry leading cash flow growth

#### Strong financial position and access to capital

- Ample liquidity
- Strong and stable credit ratings
- Diversified access to capital