

# Enbridge's economic impact on Virginia



At Enbridge, our goal is to be the first-choice energy delivery company in North America and beyond – and for 75 years, we've delivered the energy that fuels quality of life.

We move about 30% of the crude oil produced in North America, we transport nearly 20% of the natural gas consumed in the U.S., and we operate North America's largest natural gas utility by consumer count. We were an early investor in renewable energy, and we have a growing offshore wind portfolio.

These activities **deliver a variety**

**of economic benefits to multiple American states**—and these aspects of our operations also fuel people's quality of life, whether they're:

- **well-paying jobs** in towns and cities;
- **tax revenue** that can help build schools, hospitals and roads;
- **procurement spending** that stimulates local economies; or
- **grants and volunteer labor** for community-strengthening projects.

As the world's population grows, we'll need all forms of energy to meet rising global demand. As a diversified energy company, we are

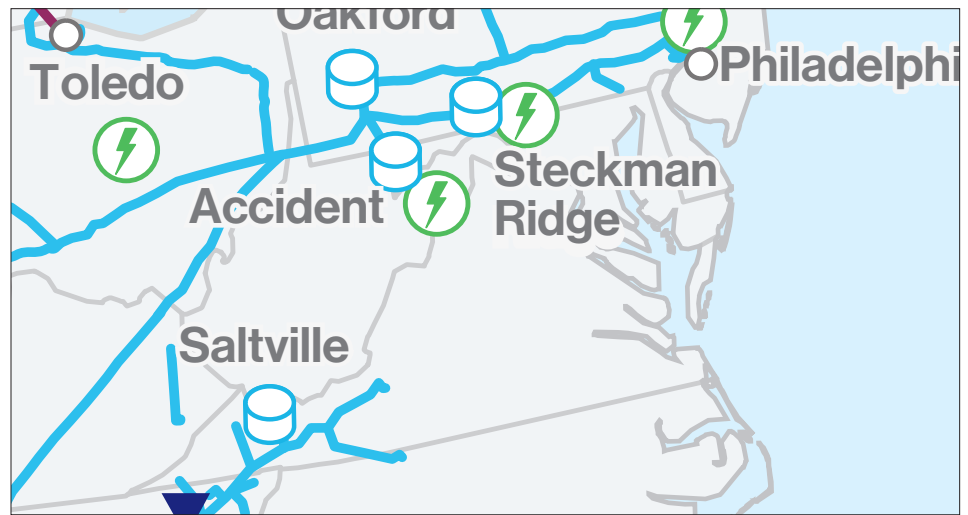
uniquely positioned to help accelerate the global transition to a cleaner energy future, while at the same time delivering a secure and affordable supply of energy.

We recognize that the energy transition requires a practical approach. At Enbridge, we're committed to lowering emissions while meeting growing energy demand; to supporting our customers today while anticipating their needs tomorrow; and to meet that demand, developing new energy sources while keep energy costs in check.

# Energy assets, operations and projects

Enbridge's operations, projects, and/or asset ownership interests in Virginia include:

- The **East Tennessee Natural Gas** transmission pipeline system, which meets growing energy demands of markets in the Southeast and Mid-Atlantic by connecting Appalachian natural gas producers via multiple interconnections, including our Texas Eastern Transmission pipeline; the East Tennessee system stretches for 1,526 miles total, with a peak day capacity of 1.86 Bcf/d.
- The **Saltville Gas Storage** salt cavern natural gas storage facility in Washington County, which has 5.0 Bcf of net working storage and provides access to markets in Virginia, Tennessee and North Carolina.



For more detailed information on Enbridge's infrastructure, projects and/or community investment activity in Virginia, please visit our online interactive map at [Enbridge.com/map](https://www.enbridge.com/map)

## LEGEND

- bpd – barrels per day
- Bcf/d – billion cubic feet per day
- Bcf – billion cubic feet
- NGL – natural gas liquids
- MW – megawatt

# 2023 economic benefits at a glance

## Our workforce

Enbridge's people live and work in communities like yours as colleagues, neighbors and friends. Much of the salary earned by Enbridge employees is injected directly into the local and state economies.

We have a workforce of more than 12,000 people, primarily in the United States and Canada, with major American offices in Houston, Duluth, MN, and Superior, WI.

	Virginia	USA
<b>Permanent and temporary employees, and provisioned contractors, at year's end</b>	<b>36</b>	<b>4,189</b>
<b>Total wages paid to permanent and temporary employees</b>	<b>\$2.6M</b>	<b>\$395M</b>

## Tax revenue

Enbridge's presence in the community fuels quality of life through ongoing tax revenue. We pay property taxes on our pipelines and related facilities—such as terminals, storage facilities, pump stations, compressor stations, and energy generation facilities—as well as sales-and-use tax, corporate income tax and other taxes, including payroll tax, fuel tax, and excise tax.

This revenue can be used for schools, infrastructure (roads and bridges), health and wellness, recreation, transportation and other services that help strengthen the fabric of the community.

	Virginia	USA
<b>Property tax</b>	<b>\$1.7M</b>	<b>\$608.1M</b>
<b>Other taxes</b>	<b>\$156K</b>	<b>\$119.5M</b>
<b>Corporate income tax</b>	<b>\$109K</b>	<b>\$163.8M</b>
<b>Total</b>	<b>\$891.5M</b>	

## Economic spinoffs\*

Enbridge's ongoing operations, and planned projects, continue to stimulate local and regional economies. Through procurement spending, we're helping to create indirect employment, support local businesses, and establish economic spinoffs.

Our capital expenditures include such items as pipe steel, equipment purchases and replacement, system integrity-related investments, and capital leases. Meanwhile, our operating and administrative expenditures include such items as maintenance costs, equipment leases, power consumption, and field personnel salaries and wages.

	Virginia	USA
<b>Capital expenditures</b>	<b>\$68M</b>	<b>\$1.74B</b>
<b>Operating and admin expenditures</b>	<b>\$37M</b>	<b>\$3.65B</b>

\* All amounts are based on annual forecasting estimates which, while reasonably accurate, may not align precisely with procurement spending totals reported elsewhere by Enbridge and may not reflect actual amounts spent.

## Community investment

Enbridge is committed to supporting and strengthening the communities near our pipelines and facilities, and being a good neighbor is very important to us. Every year across North America, we support thousands of not-for-profit agencies whose initiatives align with one or more of our three focus areas—health and safety, environment, and community.

- Our **Fueling Futures** program, launched in 2021, has unified our approach to corporate citizenship and the ways we energize communities through corporate donations and strategic partnerships, sponsorships, and a robust employee volunteering and giving program.
- Enbridge's various employee-driven **United Way** campaigns from across the U.S. and Canada help sustain community outreach, poverty reduction, and educational initiatives being coordinated by United Way chapters near Enbridge's projects and operations. Our United Way campaign totals include employee donations, special events, and corporate matching.
- In 2023, through our **Safe Community First Responder Program**, we donated nearly **\$725,000** to **122** American emergency responder organizations located near Enbridge's projects and operations; these donations are earmarked for safety equipment, professional training or safety education programming that keeps communities safe.

	Virginia	USA
<b>Community initiatives</b>	<b>\$115,400</b>	<b>\$7.3M</b>
		<b>North America</b>
<b>United Way</b>		<b>\$4M</b>

# A leader in energy delivery

Enbridge is North America's premier energy infrastructure company, transporting about **30%** of the crude oil produced in North America and moving about **20%** of all natural gas consumed in the United States.

## Liquids pipelines

Enbridge operates the world's longest and most complex crude oil and liquids transportation system, with about **17,800 miles** of active pipe across North America. That includes about **9,300 miles** of active pipe in the U.S.

**3M+**

Barrels of crude and liquids delivered daily, on average

**65%**

of U.S.-bound Canadian crude production

**40%**

of total U.S. crude imports

## Natural gas transmission and midstream

Unrivaled in the industry due to their scale, scope and connectivity, Enbridge's natural gas transmission and midstream pipeline assets cover about **73,800 miles** (including assets owned and operated by DCP Midstream, a joint venture between Enbridge and Phillips 66) across 34 American states, six Canadian provinces and offshore in the Gulf of Mexico.

**24.6B**

cubic feet per day (Bcf/d) of natural gas transported

**273.8B**

cubic feet (Bcf) of net working storage through our natural gas transmission operations

**707K**

bpd of NGLs produced by DCP Midstream, a JV between Enbridge and Phillips 66

## Natural gas utility

Enbridge Gas Inc. is North America's largest natural gas utility by throughput. Enbridge Gas and its affiliates serve about 75% of Ontario residents, and have **3.9 million** meter connections in Ontario and Quebec.

**6B**

cubic feet per day (Bcf/d) of gas distributed to residential, commercial and industrial customers

**94,100 miles**

of gas transportation/distribution mainlines and service lines

**290.8B**

cubic feet (Bcf) of net working storage through our natural gas distribution operations

## Renewable energy

Since 2002, we've committed more than **\$6.6 billion** in capital to renewable energy and power transmission projects currently in operation or under construction. Our green energy portfolio includes **23** wind farms, **15** solar energy operations, **5** waste heat recovery facilities, **1** geothermal project and **1** power transmission line, and we're expanding our presence in European offshore wind.

**5,304<sup>MW</sup><sub>GROSS</sub>**  
**2,371<sup>MW</sup><sub>NET</sub>**

of zero-emission energy generated\*

Generate enough green energy (based on net figures) to meet electricity needs of\*

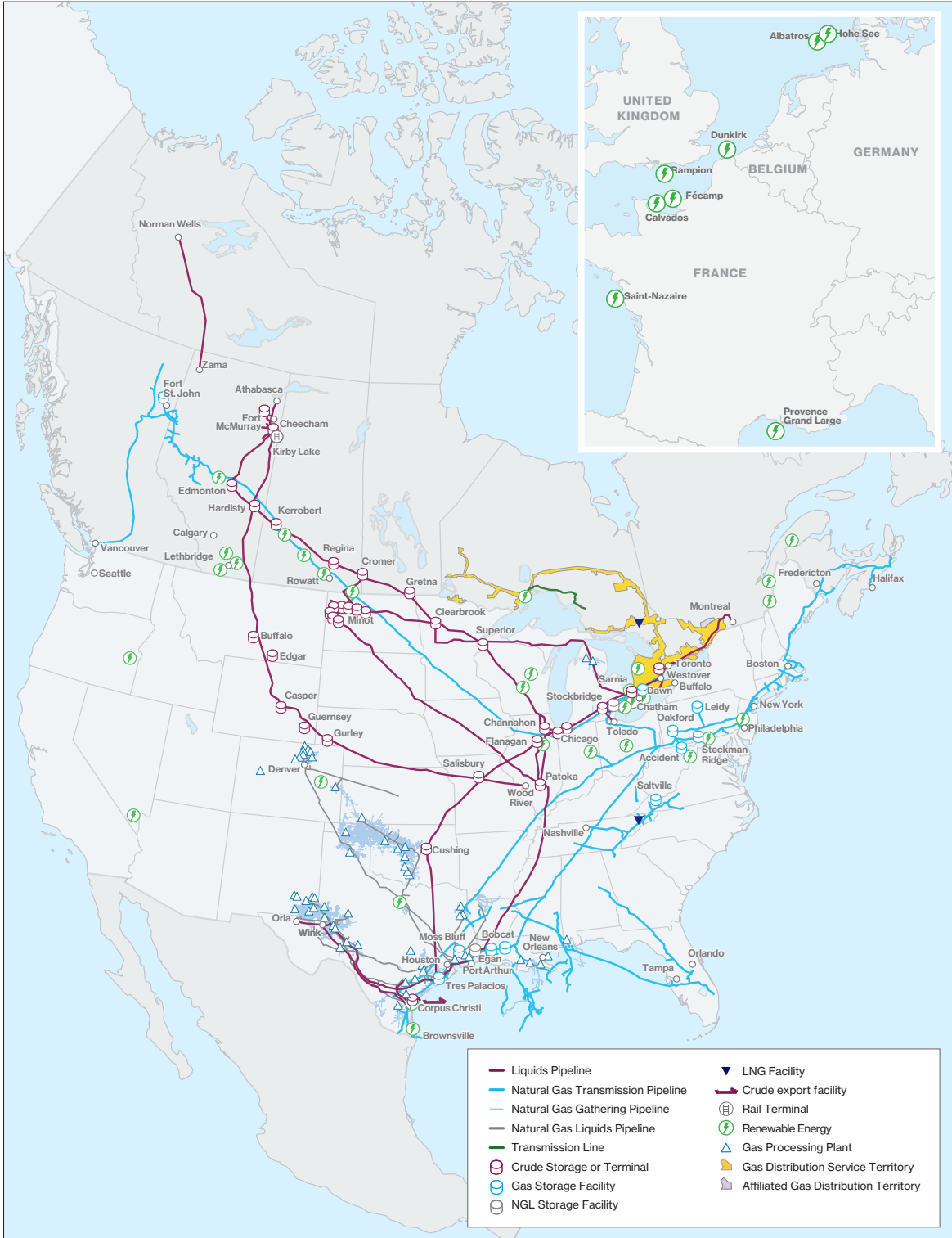
**1.14M homes**

\* projects currently in operation or under construction



# The big picture: Connecting supply with demand

Enbridge is a global energy infrastructure leader. Our diversified assets are balanced between natural gas and oil, connecting key supply basins and demand markets across North America.



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