

Gas Distribution

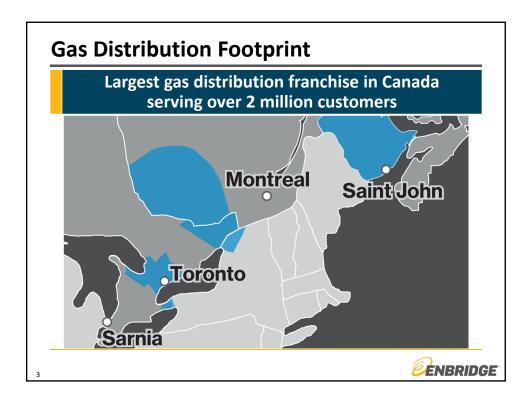
Glenn BeaumontPresident, Enbridge Gas Distribution

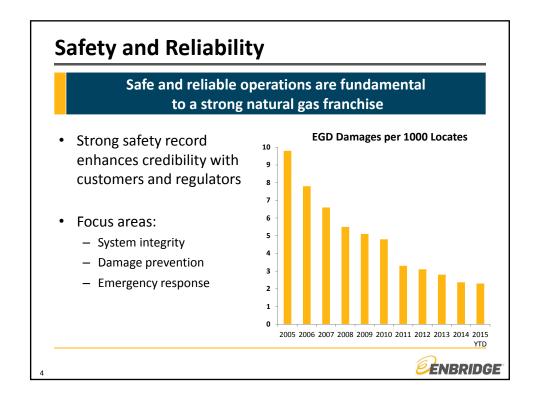


Key Messages

- Deliver strong, predictable, risk-adjusted returns
- Leverage low cost and abundant fuel source to enhance competitiveness of core franchise
- Execute record \$3B core business growth capital program
- Build optionality to extend growth in new areas

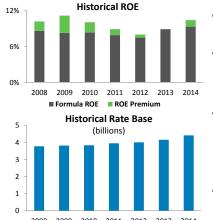






Strategic Positioning

Stable low risk business delivers strong risk-adjusted returns and foundation for growth



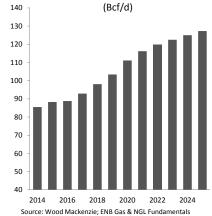
- Stable, predictable earnings and cash flow
- Low risk commercial model
 - Regulated return
 - No direct commodity exposure
- \$3 billion capital investment approved under current model
 - Largest Canadian franchise
 - Strong population growth
- Foundational asset base supports broader energy strategy

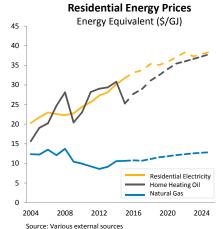


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Low cost supply enhances fuel competitiveness and provides new growth opportunities North American Gas Production Residential Energy Prices

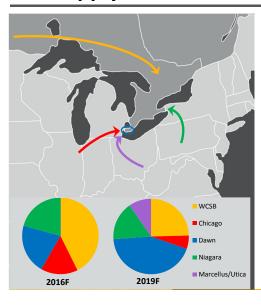
Gas Distribution Fundamentals





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Gas Supply



- Increase supply diversity
 - Access to low cost supply (Marcellus/Utica)
- Optimize transport
 - Reduce distance for winter needs
- Capture new growth opportunities

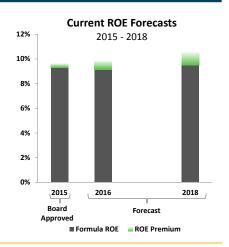
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Custom Incentive Regulation

Innovative model provides strong risk-adjusted returns with \$3B approved capital investment

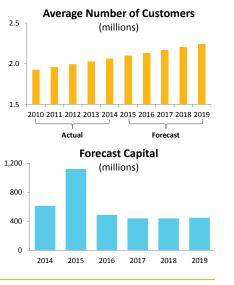
- Annual ROE reset protects against rising interest rates
- Upside sharing
- \$3B approved capital investment required to meet customer needs
- No direct commodity exposure



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Core Customer Growth

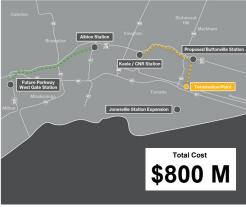
- One of the fastest growing natural gas distribution companies in North America
- Consistently add 35k+ customers per year
- Ontario government supports rural community expansion



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System Renewal and Expansion: GTA Project

Largest single capital investment in Gas Distribution history



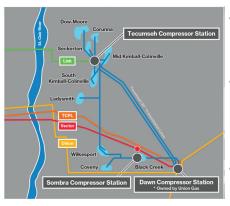
Project Details	
Scope:	Eastern Segment:
	23 km of 36" pipe
	Western Segment:
	27 km of 42" pipe
Target In-Service Date:	Q4 2015

- Increases capacity and reliability in the GTA and downtown Toronto
- Leverages additional supply and basin optionality
- Serves growing customer base through additional infrastructure



Gas Storage Opportunities

Storage investment reduces gas price volatility



- Storage is fundamental to support reliable, low cost supply
- Infrastructure renewal opportunities
 - Coincides with changing supply chain patterns
- Opportunity to position storage investments for long term growth

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Future Growth Strong investment opportunities drive continued growth **Capital Investment Opportunities** (\$billions) New Community Expansion Combined Heat and Power Natural Gas for Transportation 3 Natural Gas Storage 2016/17 2018/19 Medium-term Longer term Core Capital Future Growth Platforms **ENBRIDGE**

Key Takeaways

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